

**FOR IMMEDIATE RELEASE**

**RANCHO SANTA FE FOUNDATION**

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**Contact: Christy Wilson**  
**858-756-6557**  
**858-756-6561 fax**  
[christy@rsffoundation.org](mailto:christy@rsffoundation.org)

**MEETING COMMUNITY NEEDS AND DONOR NEEDS  
A CHALLENGE FOR THE FUTURE**

Although community foundations constitute just 1% of all U.S. grantmaking foundations, they account for 10% of giving. In 2005, giving from community foundations rose nearly 11% - twice as fast as independent and corporate foundations. "Double-digit asset gains in 2003 and 2004, increases in the level of new gifts into foundations and exceptional disbursements from donor-advised funds all contributed to this growth", states a report from the Foundation Center in September 2006.

In 2005, a record \$3.2 billion was given to charities through community foundations, of which \$3.6 million came from the Rancho Santa Fe Foundation. Of the respondents to a survey by the Foundation Center regarding giving increases for 2006, 59% foresaw increases in giving in the 1 to 5 percent and 5 to 10 percent ranges. **The Rancho Santa Fe Foundation will see an increase in giving in 2006 of nearly 70%!**

We are proud of the fact that our donors are using the Foundation as the vehicle for their charitable giving. Locally, our donors have supported the R. Roger Rowe School, the Community Center, the library, the Senior Center and many more organizations. Throughout the broader community, grants have been made to STRIVE/Second Chance, Nativity Prep Academy, San Diego Symphony, Elementary Institute of Science, San Elijo Conservancy, to name a few. Our donors have supported the International Medical Corps, Princeton University, Kids Can Free the Children and Whitney Museum of Art in New York City... truly a global level of philanthropy.

We are equally proud of the fact that we are a philanthropic partner with our donors. Not only do we provide the administrative structure for their philanthropy, whether it be a donor advised fund or designated endowment, but we are charitable giving resource for them as they make the strategic decisions involved with giving back.

The basis for strength of a community foundation is our ability to coordinate the needs of the community with those of the donor, for the mutual benefit of both. We have demonstrated our ability to do this, and we pledge to enhance our efforts in this regard in the future.

May I take this opportunity to thank three groups in our community for helping the Rancho Santa Fe Foundation to continue our work to build a significant community endowment.

**Union Bank of California** – for providing our office space for nearly nine years  
**The Rancho Santa Fe Association** – for providing the management and oversight of our open space properties  
**The Rancho Santa Fe Review** – for encouraging the publication of our work in the local paper

And special thanks to all of the more than 30 non-profit organizations whose endowment funds are managed by the Rancho Santa Fe Foundation.

Best wishes for a healthy and prosperous New Year from all of the Directors and the staff of the Rancho Santa Fe Foundation.