

Board of Directors of the Foundation

The Board of Directors is comprised of recognized leaders in the community and includes entrepreneurs, Fortune 500 executives, and investment, legal and accounting professionals.

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Blaine A. Briggs

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Legal Counsel

Richard E. Showen

The Rancho Santa Fe Foundation: just a call away

The Foundation's staff is available to assist you with all of your charitable needs. Our experienced team is committed to providing personal service with the highest levels of professionalism and integrity. Their sophistication, discretion and broad base of knowledge make philanthropy easy and effective. There is no obligation for this counsel. Please call Christy Wilson, Executive Director, to arrange a personal meeting at our office located in the Village of Rancho Santa Fe, in the Union Bank of California building.

Rancho Santa Fe Foundation

P.O. Box 811

Rancho Santa Fe, California 92067

Telephone: 858-756-6557

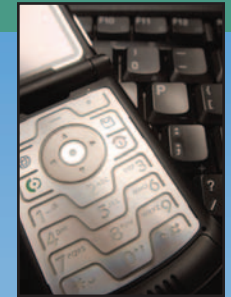
Fax: 858-756-6561

Email: info@rsffoundation.org

www.rsffoundation.org

The Foundation recommends that individuals seek professional guidance from their financial advisors, accountants and attorneys with regard to their charitable giving and estate planning.

Entrepreneurs, Executives and Investors...



Sharing Your Success



Rancho Santa Fe
FOUNDATION

PROMOTING PHILANTHROPY SINCE 1981

*Building community by
promoting philanthropy*



Rancho Santa Fe
FOUNDATION
PROMOTING PHILANTHROPY SINCE 1981

The entrepreneurial spirit...

Entrepreneurs, executives and investors who, despite the desire to help, are often too busy to devote time to their philanthropic goals. If this sounds familiar, opening a donor advised fund at the Rancho Santa Fe Foundation with a gift of pre-tax dollars, enables you to set aside funds until you have time to determine your giving priorities.

Why establish a donor advised fund with the Rancho Santa Fe Foundation?

- **Receive tax deductions** for contributions to your fund
- **No capital gains taxes** on contributed assets
- **All administrative tasks** and filings are minimized or eliminated.
- **Gain knowledge** about charitable organizations and their needs
- **Available** to help you identify and attain the results you are seeking
- **Proven track record** of successful investment of charitable assets

The Rancho Santa Fe Foundation

For more than 25 years, the Rancho Santa Fe Foundation has provided exceptional investment management of charitable assets as well as grant making services with the highest levels of personal attention for thoughtful philanthropists. We understand that flexibility, professionalism and efficient options for giving are all-important to you.

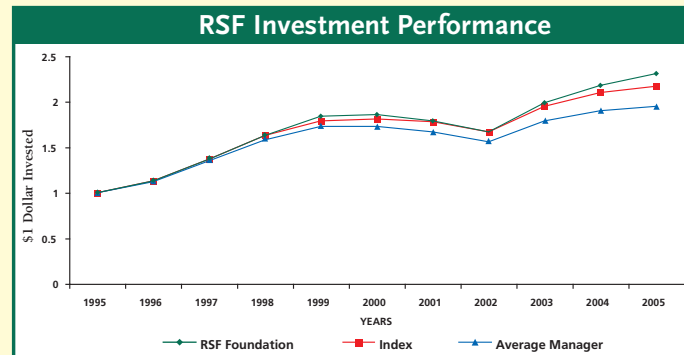
Time Effective: We are a donor-centered organization. It takes less than an hour to create your fund and grant requests are processed within two days.

Cost Effective: Management fees are both nominal and competitive

Tax Effective: You receive a current tax deduction for your charitable gift and your annual tax return filings are simplified.

The Foundation is the steward of your charitable assets

- We professionally manage your charitable assets
- We strive for an attractive rate of return considering a “risk reward” approach to investing
- We preserve your assets with prudence and discretion



Percent 10-year compound annual rates of return based on above example:

RSF Foundation	.87
Index	.81
Average Manager	.69

Percent last 3-year compound annual rates of return based on above example:

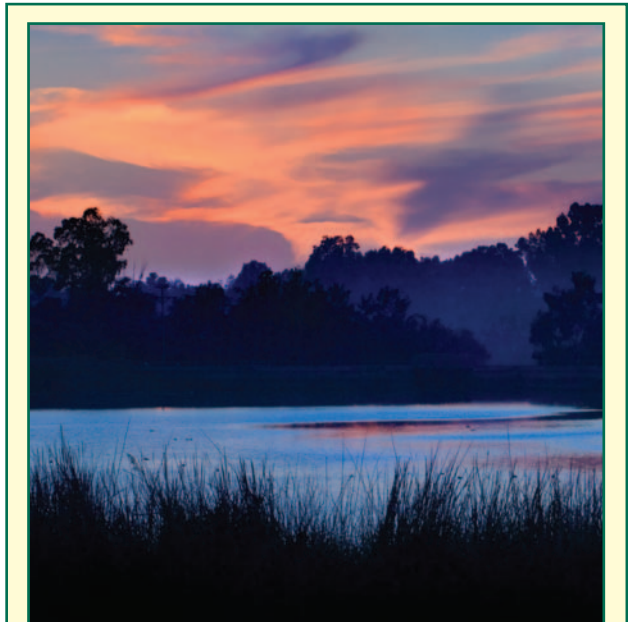
RSF Foundation	.11.5
Index	.9.2
Average Manager	.7.8

Donor services include:

- Technical assistance—we use a comprehensive software program written especially for community foundations
- Research assistance—we utilize internet based research programs for grantmaking inquiries
- Personal assistance with
 - site visits
 - generation of grant checks and donor acknowledgment
 - grant evaluations
- Educational assistance—the Foundation offers periodic programs for our donors and the community

Grant-Making assistance in the community and around the world

Rancho Santa Fe has a rich history of community philanthropy. Whether you are an experienced philanthropist or just beginning your charitable giving, the Rancho Santa Fe Foundation can—and will—help you make a meaningful difference in your community and the world.



Donors may choose to give to emerging needs—such as programs devoted to wetlands restoration or health and disease related research projects that benefit the community and the world.

If your own special philanthropic desire lies beyond our region, the Rancho Santa Fe Foundation has the resources to assist you in your philanthropy anywhere in the world.